

# ADVANCED MANUFACTURING



DSM USA

DES MOINES, IOWA

## LOW COST, HIGHER PROFITS

**12%**  
**LOWER**

The cost of doing business is 12% lower than the national average.  
— *Moody's Analytics*

**22%**  
**LOWER**

Energy costs are significantly lower than the national average.  
— *Moody's Analytics*



The average industrial electricity rate is 5.66 cents per kilowatt-hour.

— *Edison Electric Institute*

## RECENT PROJECTS

Andersen Windows and Doors:  
**\$20 MILLION**

Dee Zee, Inc.:  
**\$10 MILLION**

Helena Industries, LLC:  
**\$47 MILLION**

Kreg Enterprises, Inc.:  
**\$34 MILLION**

Lely North America:  
**\$20 MILLION**

Michael Foods:  
**\$85 MILLION**

Vermeer Corporation:  
**\$118 MILLION**

## PRO-BUSINESS

**NO<sup>00</sup>**  
**TAXES**



No sales, use or property tax on machinery and equipment. No sales tax on electricity or natural gas used in the manufacturing process. No corporate income tax on profits from outside Iowa.

Iowa is a

**RIGHT  
-TO-  
WORK**

state.



- Iowa offers a refundable 6.5% tax credit for R&D activities.
- State financial assistance.
- Local property tax abatement.
- Reduction in corporate income tax.



## TRANSPORTATION INFRASTRUCTURE



Crossroads of I-80 / I-35 and part of USMCA corridor.

- 60 million people accessible within a 500-mile radius.
- 484 truck transportation establishments in the region.
- Access to three Class I railroads from a newly constructed transload facility.
- Railroads serving the region include Burlington Northern Santa Fe, Iowa Interstate, Norfolk Southern and Union Pacific.
- Foreign Trade Zone #107.
- Iowa has 2x the national average of truckers.



PORT OF ENTRY

ON-SITE  
CUSTOMS



USDA  
INSPECTORS

Des Moines International Airport has  
1.2 million square feet in cargo apron.

## EFFICIENT, CAPABLE WORKFORCE



**39.6%**

have a bachelor's  
degree or higher.

— JobsEQ



**71.3%**

labor force  
participation rate.

— JobsEQ



**57,523**

manufacturing workers  
are available in the  
laborshed area.

— Iowa Workforce  
Development

MAJOR  
MANUFACTURERS  
IN DSM USA

3M Company  
Accumold  
Anderson Erickson Dairy  
Andersen Windows  
B&G Foods  
Bridgestone  
Clow Valve Co.  
Collins Aerospace  
ColorFX  
DeeZee, Inc.  
EFCO Corp  
Emerson/Fisher Division  
JBS Swift  
John Deere Companies  
Lennox  
Musco Lighting  
Pella Corporation  
Pine Ridge Farms  
Quality Manufacturing  
The Wittern Group  
Titan Tire Corporation  
Tyson  
Vermeer Corporation  
Weiler, Inc.  
Windsor Windows & Doors

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GREATER DES MOINES  
PARTNERSHIP